

## Merrill Financial Advisor Aubrey Lee Introduction to The Aubrey Lee, Jr. and Julius Readus Group

Running Time: (1:43)

The first thing we do when we engage with new clients is to introduce our team, sharing the roles and responsibilities each person plays. We take that team approach because we really feel that when we have the entire team engaged with the client, but with very specific roles, it gives us the opportunity to deliver the very best of what we have to offer.

[Divider]



We work with clients all across the spectrum including businesses and business owners, foundations and non-profit organizations, but one of our greatest privileges is working with families across generations. My wife and I are at a point in our lives that reflects the lives of many of our clients and their families and I believe that allows us to understand and empathize with the joys and challenges they face.

[Divider] Why Merrill?



I have been at Merrill for more than 30 years. I've had a chance to look at other organizations and in my mind no other firm can deliver the investment insights of Merrill and access to the banking convenience of Bank of America. I am honored to work at a firm like Merrill and for the opportunity it has given me to develop relationships and serve my clients many who've become friends and have made my life so much richer.

I'm Aubrey Lee and I'm proud to be a financial advisor at Merrill Lynch.

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